

Job Description: Intellectual Property Development Director, Kentucky Commercialization Ventures

Reports To: Executive Director, Kentucky Commercialization Ventures

Job Overview: Kentucky Science and Technology Corporation (KSTC) (www.kstc.com), a statewide independent and innovative 501(c)(3) non-profit leader in developing and managing creative initiatives in education, entrepreneurship, disruptive R&D, and economic competitiveness, seeks an Intellectual Property Development Director for the Kentucky Commercialization Ventures program.

The mission of Kentucky Commercialization Ventures (KCV) is to develop and execute commercialization services and resources to all of Kentucky's regional public post-secondary institutions (WKU, ECU, NKU, Morehead St., Murray St., Kentucky State U., and KCTCS, together the "Participating Institutions"), working in partnership with and leveraging the strong nucleus for such services and culture at our two R1 universities (University of Kentucky and University of Louisville), and engaging the other entrepreneurial programs of KSTC to rapidly network, develop and commercialize the research performed at these Participating Institutions.

The Intellectual Property Development Director must combine strong abilities to influence, collaborate, build culture and lead with deep Intellectual Property knowledge and skills so as to advise, inform and execute on behalf of the Participating Institutions, whereas these Institutions have different research strengths, different sizes and budgets and unique management structures, metrics and intellectual property policies, yet all sharing a common goal of accelerating the collective power of Kentucky's post-secondary institutions.

The IP Development Director is responsible to develop, execute and oversee KCV's intellectual property strategies.

Responsibilities and Duties:

- The IP Development Director will develop, execute and oversee the processes of invention disclosure, invention market assessment, patent protection and IP management components for Participating Institutions, utilizing and partnering with available R1 resources. The process will be efficient and transparent and will utilize advisory input from the applicable university leadership and commercialization staffing, documented research review, and other scientific advisory inputs. Included in the process, and as part of on-going education, the IP Development Director will offer feedback to inventors and university champions on the go/no-go recommendation on inventions.
- The IP Development Director will coordinate with all outside patent counsel related to patent filings and prosecution, and will oversee all inventor's meetings related to those processes.
- The IP Development Director, will be responsible for shepherding and making all patenting decisions, in coordination with the participating inventor, relevant university officials, and Executive Director.
- The IP Development Director, will be responsible for day-to-day management of the IP portfolio, its maintenance and docketing on behalf of the Participating Institutions.

- The IP Development Director will collaborate with KCV Executive Director and KCV and KSTC staff to support development of commercialization marketing plans and support licensing and startup development. The IP Development Director will coordinate with and support university officials to effectuate proper compliance with federal regulations, university policies, and agreements with third parties.
- The IP Development Director will support the Executive Director in conducting education for faculty and students at Participating Institutions related to innovation, invention disclosure and IP protection. This includes travel to participating KCV partner campuses regularly to conduct inventor meetings, and work closely with participating university faculty, staff and students to identify and disclose commercially viable and patentable ideas and inventions
- The IP Development Director will lead development of a robust IP legal services infrastructure in Kentucky, working with law school faculty and students and with the Kentucky Bar Association to add law school and CLE curriculum related to IP law and management. In addition, as time allows, the IP Development Director will function as a general, though limited resource (not legal representation) to Kentucky start-up companies regarding intellectual property protection
- The IP Development Director will develop additional streams of revenue from federal, state, academic and private sources.
- The IP Development Director will develop and execute a set of metrics that measure the effectiveness of the KCV Intellectual Property efforts. The IP Development Director will also establish a functional IP docket/database using an established platform that integrates with the KCV system, and is accessible by clients for quick research supporting progress updates and licensing activities.
- Support the KCV marketing and public relations program by:
 - Representing KCV at networking, educational, and other events in the Kentucky legal and entrepreneurial ecosystems.
 - Representing KCV to state and county leadership, including elected representatives
 - Support a marketing presence through social media releases
- Assist KSTC leadership in other ways deemed central to the overall development and ongoing success of operations.

Skills & Experience:

- Required: Registered Patent Attorney
- Required: Minimum three years of relevant IP protection experience
- Required: US citizen or Permanent Resident
- Desired: Experience university technology commercialization

Salary: \$95K to \$100K/year + full benefits package, including paid leave, health, dental, eyecare and life insurance, and retirement benefits.

Location: In general, the position will be based in Lexington, spending approximately 2-3 days/week. Due to the statewide nature of the job, regular travel to stakeholder locations, including Frankfort and university locations in Lexington, Louisville, Bowling Green, Richmond, Covington, Morehead, and Murray.

KSTC is an equal opportunity employer and offers a competitive salary and benefits package. To apply, please email your resume and cover letter with salary requirements to hr@kstc.com. Applications are now being accepted and will be processed as they are received, with screening for interviews beginning immediately.