

## Economic Development Project Manager

**Description:** TEconomy Partners, LLC is a global leader in research, analysis, and strategy for innovation-based economic development consulting. Today, we're helping our clients compete in an economy that is increasingly global, knowledge-based, and driven by innovation. TEconomy works primarily in the U.S., but also has projects from time-to-time across the globe, serving a diverse set of clients, including universities, governments, economic development agencies, industry, trade associations, and non-profit institutions. While these clients are diverse, they all share a common need to understand and navigate the innovation economy. TEconomy's client engagements focus around issues such as:

- Economic Development Strategic Planning
- Place-making/Innovation Districts
- Talent/Workforce Development
- Innovation/Entrepreneurial Ecosystems
- Technology Roadmaps/Core Competency Assessments
- Economic Impact Analysis

In order to continue our strong growth, we are seeking someone who is open to being intellectually challenged on a daily basis. We learn something new with every engagement. We are looking for people with a range of qualifications and interests including:

- **Project Management:** Willingness to manage project teams across a virtual environment. Ability to partner effectively with colleagues in a team environment.
- **Client Management:** Experience responding to and delivering on evolving client expectations. An entrepreneurial spirit – looking to solve challenges.
- **Communication Skills:** Strong writing and oral skills.
- **Interpersonal Skills:** Interview experience – ability to get beyond the basic responses. Facilitation skills – small and large groups.
- **Analytical Skills:** Comfort with utilizing quantitative and qualitative data.
- **Organizational Skills:** Ability to manage multiple projects on time and within budget and be flexible in workload prioritization.
- **Collaboration Skills:** Ability to bring experience, skills, and perspectives to individual projects, on an as needed basis, in addition to leading select projects.

**Qualifications Required:** Strategic thinkers with at least 10 years of experience leading, managing, and performing complex projects in innovation/economic development, public policy, or planning. Successful candidates will have a master's degree in economics, public policy, geography, urban planning, STEM-related discipline, or other related field, or will have 10-15 years of consulting experience in a related position. The candidate should possess a record of relevant work experience as well as a firm grounding in innovation/economic development or a related discipline.

Candidates will be able to demonstrate:

- Excellent written and verbal communication skills.
- Ability to work in a collaborative, virtual, team environment.
- Aptitude to come up to speed quickly on unfamiliar subject matter.
- Capability to readily translate research results into action items for practitioners.
- Robust knowledge in the innovation space of economic development.
- Experience managing multiple projects at the strategic and operational levels, supervising and developing team members while ensuring client satisfaction.
- Must be able to travel overnight up to 40 percent annually for client and business development meetings.

**Qualifications Preferred:** Strong candidates will possess at least some of the following attributes:

- Experience in writing for a broad economic development audience.
- Ability to effectively present and communicate data analyses through the use of data visualization tools and other presentation techniques.
- Ability to manage existing client relationships and help to generate new business.
- Applied data analysis skills, including the use of publicly available data, survey development and administration, and use of other third-party data sources.
- Interest and experience in areas such as venture development, technology commercialization, place-making, research infrastructure, and emerging technologies.
- Ability to engage in tasks to develop revenue and profitability management.

**Compensation:** TEconomy offers a competitive salary and benefits package. We also offer a flexible work environment with opportunities for professional development and meaningful involvement in business development for all employees.

**Location:** TEconomy is headquartered in Columbus, Ohio, and we have home-based offices in the Midwest, Northeast, and Central Atlantic. We are open to candidates from across the nation and do not expect the selected candidate to relocate. The selected candidate will work remotely from a home-based office when not traveling.

**Apply:** Send cover letter and resume to Gwen Trautner who can be reached at [trautnerg@teconomypartners.com](mailto:trautnerg@teconomypartners.com). For more information, please visit our website at [www.teconomypartners.com](http://www.teconomypartners.com).